

# CLIENT SERVICING SPECIALIST

📍 Bangalore | 🤝 Client Relations & Project Management | 🧰 3–5 Years Experience

### **Meet Xarm**

Xarm is an Marketing agency that brings brands to life through bold ideas and immersive experiences. Whether it's a high-voltage launch or an intimate brand interaction, we deliver memorable moments that matter.

Our Client Servicing team is the bridge between brand vision and flawless execution — and we're looking for a **Client Servicing Specialist** to help us elevate that connection.

### **Opportunity Overview**

As a Client Servicing Specialist, you'll own the relationship between Xarm and its clients. You'll guide projects from brief to execution, aligning internal teams, understanding brand goals, and ensuring every delivery hits the mark.

You're not just a communicator — you're a collaborator, problem-solver, and business builder.

### **What Sets You Apart**

Turning client needs into unforgettable brand experiences.

- Strategic Thinker
- Communication Pro
- Brand-Savvy

- Detail Obsessed
- Business Driver
- Relationship Builder

#### **Core Contributions**

### Client Relationship Management

- Act as the go-to person for clients, understanding their needs and translating them into actionable plans.
- Build lasting relationships rooted in trust, reliability, and shared goals.
- Become an expert in each client's brand universe, and spot opportunities to deepen engagement.

## Project Oversight & Execution

- Lead projects from start to finish collaborating with creative, ops, and production teams.
- Coordinate timelines, resources, and feedback loops to ensure smooth delivery.
- Ensure internal teams are fully aligned with client expectations and brand tone.

### Business Growth & Strategy

- Unlock account growth by identifying and pitching new services and solutions.
- Turn one-off projects into long-term brand partnerships.
- Assist in new business opportunities by spotting leads and helping with proposals or pitches.

### **Expertise & Tools**

- 3–5 years in client servicing, preferably in experiential marketing or events.
- Strong communication and presentation skills written, verbal, and visual.
- Skilled in MS Office, especially PowerPoint (you'll be building decks that win hearts).
- Organized, agile, and proactive a natural multitasker who keeps things moving.
- Degree in Marketing, Mass Communication, Business, or related fields.

### Why Join Xarm?

- Lead award-worthy creative campaigns for Fortune- 500 Brands.
- Collaborate with passionate thinkers and doers across strategy, design, and execution.
- Grow within a company that celebrates innovation, ownership, and original thinking.
- Be part of a purpose-driven culture that thrives on experiential impact.

### **Ready to Lead the Client Charge?**

If you're a design leader ready to shape the future of brand experiences, we'd love to meet you.

i Email your resume and portfolio to info@xarmsolutions.com Subject Line: "Application – Client Servicing Specialist" Your next big client story starts here.

We're scaling fast. Ready to grow with us? Apply now and ride the wave with Xarm!